



**Hartford Compressors, Inc.**

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**MARKETING BULLETIN 06-02\***

**May 1, 2006**

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**INTERNATIONAL CRATING FEES**

**I. Purpose**

- To establish a policy for charging international customers for individually skidded compressor exports

**II. Scope**

- All international shipments of compressors involving wood skids

**III. Policy**

- In compliance with international requirements, all wood (skids) must be heat-treated to prevent bug infestation. The cost to HCI must be passed along to our customers. This policy does not apply to containers of compressors, only individually packaged compressors requiring wood skids.

<b>Compressor Model</b>	<b>\$ Charge*</b>
<b>LSC</b>	\$ 330.00
<b>MSC</b>	\$ 235.00
<b>Big 4</b>	\$ 180.00
<b>RHC</b>	\$ 100.00

\* Updated February 1, 2008