



Hartford Compressors, Inc.

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MARKETING BULLETIN 06-01
February 10, 2006

INTERNATIONAL COMPRESSOR CORE DEPOSITS

I. Purpose

- To define HCI policy for the return of compressor cores when replacement compressor is purchased

II. Scope

- This bulletin applies to International (any country other than the United States and Canada) customers only
- This bulletin applies to all HCI product lines: LSC, MSC & Recips

III. Policy

- Effective February 10, 2006, HCI will no longer extend a Core Deposit for any International purchases of replacement compressors
- Core retrieval from International locations will be considered, on a case-by-case basis, by the Director of Sales & Marketing

IV. Administration

- Any deviations from this directive shall only be authorized, in writing, by the Director of Sales & Marketing